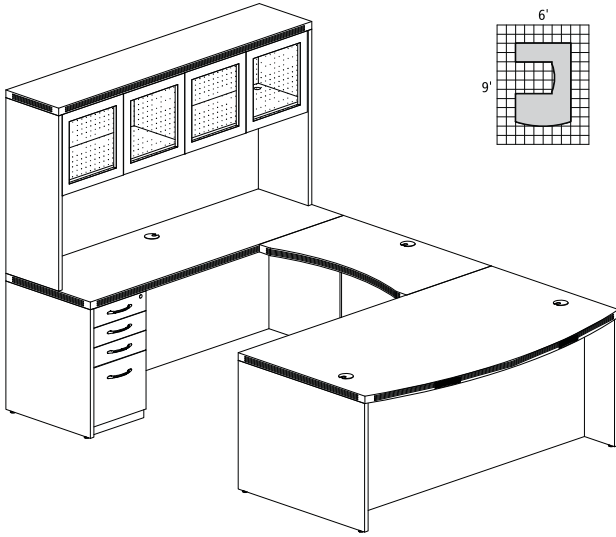


Aberdeen® Idea Starters

Safco® Products marketing materials are designed to be used as sales tools for our Dealer network.

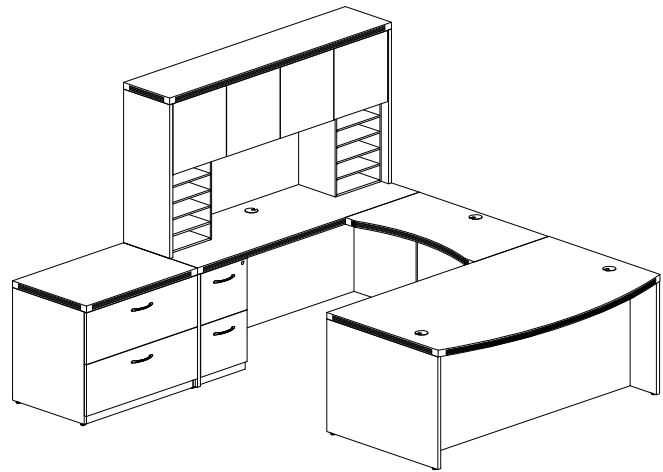
- Order components separately.



ABERDEEN IDEA STARTER #1

Consists of:

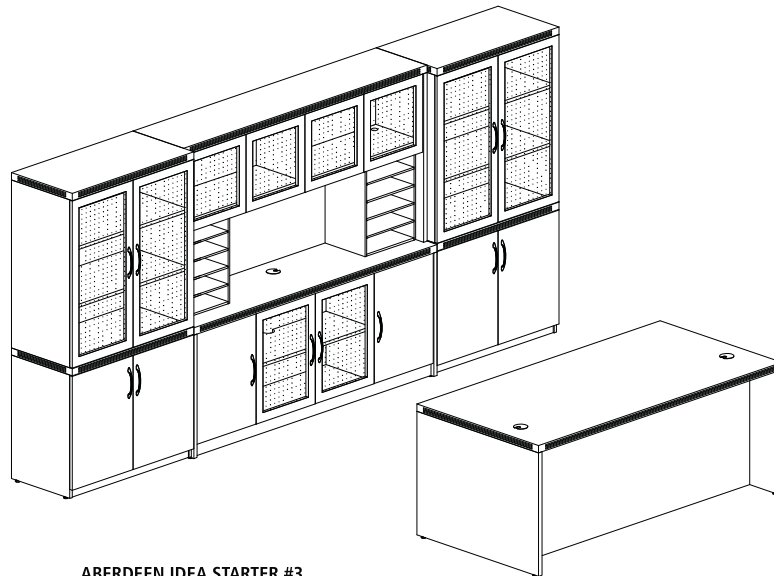
QTY.	MODEL NO.	DESCRIPTION	LIST PRICE EACH
1	ABD7242	Bowfront Desk, 72 x 42"	1,403.00
1	ACD7224	Credenza, 72 x 24"	981.00
1	ACB4224	Contour Bridge, 42 x 24"	557.00
1	APBBF26	Desk Pencil/Box/Box/File Pedestal	1,050.00
1	APBBF20	Credenza Pencil/Box/Box/File Pedestal	932.00
1	AHG72	Hutch with Glass Doors, 72"W	1,634.00
			6,557.00



ABERDEEN IDEA STARTER #2

Consists of:

QTY.	MODEL NO.	DESCRIPTION	LIST PRICE EACH
1	ABD7242	Bowfront Desk, 72 x 42"	1,403.00
1	ACB4224	Contour Bridge, 42 x 24"	557.00
1	ACD7224	Credenza, 72 x 24"	981.00
1	APBBF26	Desk Pencil/Box/Box/File Pedestal	1,050.00
1	AFF20	Credenza File/File Pedestal	887.00
1	AFLF36	Freestanding Lateral File, 36 x 24"	1,634.00
1	AHW72	Hutch with Wood Doors, 72"W	1,166.00
2	AHPM	Horizontal Paper Management	325.00
			8,328.00



ABERDEEN IDEA STARTER #3

Consists of:

QTY.	MODEL NO.	DESCRIPTION	LIST PRICE EACH
1	ARD7236	Rectangular Conference Desk, 72 x 36"	1,215.00
1	APBBF26	Desk Pencil/Box/Box/File Pedestal	1,050.00
1	AFF26	Desk File/File Pedestal	1,003.00
1	ALC	Low Wall Cabinet	2,104.00
2	ASC	Storage Cabinet	1,166.00
2	AGDC	Glass Display Cabinet	1,514.00
1	AHG72	Hutch with Glass Doors, 72"W	1,634.00
2	AHPM	Horizontal Paper Management	325.00
			13,016.00